

SMALL

BUSINESS EXCHANGE

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10 YEARS

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Contractors surveying the landscape

State of the Construction Business in 2017 and Beyond

By Karina Fabian,

The construction industry has seen some ups and downs over the past decade, but experts say it's once again on the rise. The influences of millennials becoming parents, a proposed infrastructure program, and some previous government programs taking effect have all led to an increase of demand, especially in residential and infrastructural building. However, increased prices and a decreased skilled labor force continue to challenge profits.

The construction industry saw over \$1.7 trillion in revenue in 2016, per statistics by the U.S. Census Bureau. There were 729,345 construction companies employing over 7.3 million people. Of those companies, 477,950 were specialty trade contractors, 211,956 were building construction companies, and 39,439 were involved in heavy or civil engineering construction.

Predicted Growth by Industry

Of course, growth varies by specific type of construction. Here's a breakdown:

Residential: Single-family homes should again see an increased demand. NAHB predicts 870,000 units, while Dodge says 795,000. Either way, it represents a double-digit growth. Meanwhile, multifamily projects, after fast growth in 2016, will decline once current projects are finished.

Commercial and retail: Dodge predicts a 6 percent increase, though other sources are more cautious, citing tightening of lending standards. Actual retail locations may see a decline with the rise of online spending, but that is counterbalanced by a subsequent need for warehouses and distribution centers as well as data centers that support online stores. Office space is also showing increased demand.

Institutional: Dodge predicts a 10 percent increase for institutional construction in general, which includes schools, sports arenas, casinos and transportation terminals. Hotels, however, will see a steady decline.

Continued on page 7

Infrastructure For Rebuilding America (INFRA) Grants

The INFRA program provides dedicated, discretionary funding for projects that address critical issues facing our nation's highways and bridges. INFRA grants will support the Administration's commitment to fixing our nation's crumbling infrastructure by creating opportunities for all levels of government and the private sector to fund infrastructure, using innovative approaches to improve the necessary processes for building significant projects, and increasing accountability for the projects that are built.

The Department of Transportation (DOT) is announcing the Infrastructure for Rebuilding America (INFRA) discretionary grant program through a Notice of Funding Opportunity (NOFO) in the Federal Register on June 29. The

INFRA program will make approximately \$1.5 billion available to projects that are in line with the Administration's principles to help rebuild America's crumbling infrastructure — a priority for this Administration. In addition to providing direct federal funding, the INFRA program aims to increase the total investment by state, local, and private partners.

INFRA advances a pre-existing grant program established in the FAST Act of 2015 and utilizes updated criteria to evaluate projects to align them with national and regional economic vitality goals and to leverage additional non-federal funding. The new program will increase

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Subcontracting: Both sides of the coin

By Jill Odom,

Anyone who has been in the green industry for any time at all can tell you that there is a plethora of specialties your business can go into, but if you're wanting to add extra services without having to learn a new skill set, this is where subcontractors come in.

By definition, a subcontractor is a business or a person who carries out work for a company as part of a larger project. They may be more expensive than regular employees at times, but their expertise is well-worth the price.

Often hired as experts in their field, subcontractors are generally more knowledgeable about their work than a jack-of-all-trades and can also be used to free up a landscaping company's staff.

"They help us when we have a lot of work during the peak season," said Enzo Parilli, owner of TurfCreek, based in Loganville, Georgia. "When we have too many jobs, we use the subcontractors to fulfill demand and help us still create revenue and meet our customers' needs."

When subcontractors are used, landscapers can avoid all the costs associated with hiring and training typical employees as well as the need to outfit them with uniforms or vehicles to get them to the jobsite. Another benefit of hiring a

subcontractor is it frees your company up from buying and maintaining specialized equipment.

"Anything good that a subcontractor does on a job on your behalf has positive ramifications for your reputation with your customer," said Ken Thompson, director of quality and efficiency for the landscape construction division of Ruppert Landscape. "In many cases, the owner or general contractor sees the subcontractor as you. So good (or bad) work or interactions with your sub can help to enhance your reputation with your customer as competent, skilled and responsive."

Working with a subcontractor

The tricky thing about starting a relationship with a subcontractor is first finding one, as a majority of landscaping companies hire one that they already know. If you're just getting started, this is more of a challenge as you know less of who is in the industry. You can reach out to associations like the American Subcontractors Association (ASA) or suppliers and ask who they would recommend.

Over time as you build up your network, you'll soon know former co-workers and people from other trades whose work you trust that you can reach out to for help on a job.

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Community Outreach

'New Roads to Second Chances' connects hundreds of formerly incarcerated Angelenos to employment opportunities



The City of Los Angeles' New Roads to Second Chances Transitional Work Program is on pace to meet its goal, already placing 264 formerly incarcerated Angelenos on a path to full-time employment.

Mayor Eric Garcetti's Office of Reentry was awarded a three-year, \$8.9 million contract with the California Department of Transportation (Caltrans) to help stabilize more than 1,300 formerly incarcerated men and women by providing them with transitional employment, job training, and other resources that put them on pathways to careers. Chrysalis was selected to administer the program in July 2016.

"People shouldn't be defined by the past or their circumstances — we need to support them with a mind toward the future," said Mayor Garcetti. "I'm going to keep pushing to make sure that every Angeleno has the opportunity to get good-paying jobs and build lasting careers."

Program participants begin with a 90-day training session, where they participate in employment readiness workshops, life skills guidance, and interview preparation. During the training process, participants start their active job search and perform community beautification work, for which they are paid the prevailing minimum wage. In total, New Roads work crews have collected 123,367 bags of trash, significantly contributing to beautification efforts in the City and County.

"The New Roads Program has taken up the important work of investing in residents with some of the highest need: those returning home from incarceration," said Councilmember Marqueece Harris-Dawson. "With the combination of supportive services and permanent employment placement, New Roads is a great model for public investment done right."

"Last fiscal year, Caltrans picked up enough litter to fill more than 8,300 garbage trucks, and picking up all that litter cost the taxpayers \$76 million - that's just what Caltrans spent," said Caltrans Director Malcolm Dougherty. "Caltrans is proud to partner with the city of Los Angeles to help parolees who paid their dues be productive and help us address this litter problem."

"New Roads to Second Chances has created an avenue toward employment for those who need a fair chance," said Mark Loranger, President & CEO of Chrysalis. "A job means dignity, respect, and the opportunity for family reconnection. The ripple effect of stable employment is significant. It has a positive impact on families, the community, and society in general through lower rates of unemployment, homelessness and recidivism."

Mayor Garcetti has put a special focus on creating new opportunities for underserved populations in Los Angeles, including Angelenos who have served time in jail or prison and need help getting a new start. In June 2017, Los Angeles won a \$6 million state Prop. 47 grant — the full amount requested by his Office of Reentry — to launch Project IMPACT, to offer counseling and legal support to formerly incarcerated Angelenos.

Last year, Mayor Garcetti formed a Blue Ribbon Commission on Employment Equity — an alliance of private and public sector employers committed to providing opportunities for the formerly incarcerated and others who have been historically excluded from upwardly-mobile jobs. In addition, the Mayor has held Fair Chance Hiring Fairs and launched a pilot with 70millionjobs.com to facilitate employment for Angelenos with past criminal justice involvement. Angelenos interested in joining the 'New Roads to Second Chances' program can attend orientation

at one of Chrysalis' three locations, Monday - Thursday at 8:00 AM. More information is available at: <http://www.changelives.org/roads/> SOURCE: www.lamayor.org

The San Francisco Bay Area Rapid Transit District (BART) invites you to a Pre-Submittal Matchmaking Session for Contract No. 49GH-110, Communications Based Train Control (CBTC) System and Contract No. 49GH-120, Train Control Performance Support Services (TCPSS)

The Session will be held on Wednesday, September 6, 2017 from 1:00 to 4:00 p.m. at the Joseph P. Bort MetroCenter Auditorium, 101 8th Street, Oakland, California 94607, accessible by BART – exit at the Lake Merritt Station in Oakland.

The total estimated cost of the Design-Build Contract is in the range of \$500 to \$625 million dollars not including options. This Contract is subject to BART's Disadvantaged Business Enterprise (DBE) Program. **A DBE participation goal commitment of 5%** was set for the total proposal price excluding any allowance and option items, if applicable.

The Design-Build Contract Work consists of furnishing all management and technical services including coordination, professional services, labor, equipment, materials, safety certification, training, spare parts, and other services to perform the design, manufacture, installation, testing, and handover of the turnkey CBTC System for BART. Subcontracting opportunities include, but are not limited to, electrical (C10), track work, construction services (C12, C8), project management, and communications.

The District is also requiring Proposals to be submitted for a Train Control Performance Support Services Contract (TCPSS) with the Proposal for the Design-Build CBTC System Contract. The annual estimated cost of the TCPSS Contract is in the range of \$5 to \$7 million dollars. This Contract is subject to BART's Small Business (SB) Participation Program that includes a preference for Proposers who meet or exceed the SB participation goal of 5% of the total proposal price excluding any allowance and option items, if applicable. This Contract is also subject to BART's Non-Discrimination Program for Subcontracting. **The availability percentages are 10% for Minority Business Enterprises and 12% for Women Business Enterprises.**

Security Sensitive Information (SSI) clearance is not required for firms who desire to attend the Pre-Submittal Matchmaking Session. SSI clearance is required for all subcontractors, suppliers, consultants, and other third parties to obtain access to the RFQ/P package, attend Pre-Submittal Conference, attend Pre-Proposal Conference/Site tour, and participate on the Contract. To request SSI clearance, please review the instructions found in the "Invitation to Propose" and "Third-Party Non-Disclosure Agreement (NDA)" documents. The "Third-Party NDA" is due on November 7, 2017. All documents may be downloaded from BART's website **by going to the following link:** <http://www.bart.gov/about/business/procurement/contractsout>.

Should you have any questions regarding BART's Disadvantaged Business Enterprise Program or Non-Discrimination Program for Subcontracting, please contact Aileen Hernandez, Senior Analyst, at (510) 464-6564 or ghernan@bart.gov. For questions related to procurement, please contact Irene Gray, Contract Administrator, at (510) 464-6390 or igray@bart.gov.

To RSVP for the Pre-Submittal Matchmaking Session and obtain a copy of the "Company Profile Form," please contact Lupe Serrano at lupe@llusterassociates.com or call (510) 303-7587.

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Access to Capital

The Ultimate Cheat Sheet for Your Business Loan Search

By Jared Hecht,

Looking to expand your business or bridge cash flow? Then you've probably been reading up on small business loans and you're probably realizing that the loan approval process can be more daunting than you thought?.

Worse, a lack of knowledge may mean that you'll either be rejected outright or sucked into a contract that's not in your best interest. While small business loan approvals from banks do seem to be on the rise, according to a 2016 study by Biz2Credit, only about 23% of small business bank loan requests were accepted in the month of March.

That's why it pays to be prepared. Business loans can be complicated, but they don't have to be. Here's everything you need to know about the small business loan application process.

What Type of Loan is Right For You?

Before we even get into the loan application, let's figure out which type of loan is right for you:

Business line of credit

A business line of credit is flexible "revolving" capital that works almost like a credit card, except you get access to cash, and in some cases,

lower APRs. What's convenient about a business line of credit is that you can get approved in as little as one day. On top of that, there are no strict credit requirements, and it's a great way to build your credit score (as long as you pay back your balance on time!). Even better, with a business line of credit, you only have to pay back the balance and interest on the funds you draw.

There are some cons to business lines of credit. You may need to provide updated documents each time you draw, and the lender might also ask for collateral. Also, if your credit score is low, you may have to deal with higher interest rates. This can make using a business line of credit riskier and/or more expensive.

Term loans

A business term loan is a lump sum that is paid back over a specific period of time with a preset or floating interest rate. One of the more competitive loan products, you'll need to be in business for at least two years, with a 620+ credit score, and at least 100K in annual revenue.

Term loans are traditionally a bank product, but there are many online lenders that offer longer-term loans at an affordable rate. Because term loans generally have lower monthly payments

and longer payment terms than short-term loans, you have the flexibility and breathing room to grow your business sustainably.

Short-term loans

Short-term loans operate somewhat like a traditional term loan, but need to be paid back within a shorter timeframe and usually with daily or weekly payments. As a result, loan amounts tend to be smaller and interest rates are higher.

The advantage is that you can get approved quickly (sometimes in just one day) and can set up your own payment structure. For those with bad credit, a short-term loan is a funding option worth considering, as even those with low scores may be approved.

The downside to short-term loans is that they can be very expensive. Because of the higher cost, payments could be hard to meet if cash flow is slow during a week, month, or quarter. So, you definitely want to analyze your actual ability to service the loan first.

SBA 7 (a) Loans

SBA 7 (a) loans are long-term, low-interest rate small business loans partially guaranteed by the government—meaning the government will cover

a portion of the loan if the borrower defaults. SBA loans are coveted by small business owners who might not qualify for traditional bank loans because of the low cost and excellent repayment terms.

While SBA loans typically have the lowest down payments, longest payment terms, and reasonable interest rates, the process takes lengthy paperwork which leads to longer approval time. SBA loans may also require collateral.

Merchant cash advances

Merchant cash advances provide you with a lump sum of capital that you repay with a portion of your daily credit card sales.

The advantages of merchant cash advances are that the approval process is easy, you enjoy quick access to funding, and bad credit is often okay. Getting cash fast and easily can be the jumpstart your business needs to start booming.

Be warned, while a merchant cash advance may give you access to fast cash, the daily payments can be a strain on your cash flow and they are absolutely the most expensive loan product on the market. You might want to consider another short-term loan before applying for a merchant cash advance.

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California Sub-Bid Request Ads

AECOM

AECOM Energy & Construction, Inc.
P.O. Box 73 • Boise, ID 83729
Phone (510) 777-5000 • Fax (510) 777-5099
An Equal Opportunity Employer

SBE, WBE, MBE Subcontractor/Supplier Bids Requested For:

U.S. Army Corps of Engineers, Sacramento District
American River Common Features (ARCF) Natomas Basin Reach H Levee Improvement
Solicitation No. W9123817R0049
Bid Date: September 1st, 2017 at 2:00PM
Fax all quotes to 510-777-5099

Requesting certified SBE, WBE, MBE Subcontractor and Supplier Quotes on: Clear & Grub, Concrete, Demolition, Earthwork, Environmental, Erosion Control, Fencing, Flatwork, Grinding-AC Concrete, Landscape, Paving, Rebar, Signs, Soil Cement, Soil Mix, Soil Stabilization, Survey, Traffic Control, Trucking, Utility Work, Welding, Aggregate Supply, Fabric Supply, Miscellaneous Metals, Steel Pipe Supply, Ready Mix Supply, Valves & Fittings

Contract Documents may be obtained online at <http://www.fedbizopps.gov>. Documents may also be provided by AECOM. Please contact Jamie Helmick at jhelmick@shimmick.com.

Subcontractors and Suppliers interested in this project may contact Aron Oshio by email at aoshio@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of AECOM Energy & Construction, Inc. are required of subcontractors for this project. AECOM will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest AECOM Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. AECOM's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. AECOM requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. Subcontractors to provide performance and payment bonds upon award. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

SHIMMICK CONSTRUCTION

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

SBE, VSBE, LIABE, LBABE Subcontractor/Supplier Bids Requested For:

Port of Oakland
Rail Infrastructure at the Maritime Support Center (MSC)
Contract No. 2017-07-M1
Bid Date: August 30th, 2017 at 12:00PM
Fax all quotes to 510-777-5099

Requesting certified DBE & SBE Subcontractor and Supplier Quotes on: Contaminated Soil, Demolition, Earthwork, Electrical, Erosion Control, Flatwork, Grinding-AC Concrete, Horizontal Boring, Railroad, Rebar, Trackwork, Utility Work, Aggregate Supply, Railroad Products

Bidding Documents may be obtained free of charge from the owner's website at <http://www.portofoakland.com/bids>. Documents may also be provided by Shimmick Construction. Please contact Jamie Helmick at jhelmick@shimmick.com.

Subcontractors and Suppliers interested in this project may contact Clay Cochran by email at ccochran@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCL Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.



California Sub-Bid Request Ads

AECOM

300 Lakeside Drive, Suite 400 • Oakland, CA 94612

REQUEST FOR DBE SUBCONSULTANT INTEREST

AECOM is bidding on the following project as Prime Contractor:

**Owner: Alameda County Public Works Agency
Request for Qualifications No. R0A20151021**

**Civil Engineering, Environmental, and Right of Way Professional Services for
Federally Funded Projects**

Proposal due date: Friday, September 1, 2017

AECOM is seeking qualifications from Disadvantaged Business Enterprise (DBE) companies for the following work:

- Pedestrian and bicycle design
- Potholing
- Utility relocation and undergrounding
- Air quality
- Noise/vibration
- Visual impact
- Archaeology
- Hazardous materials
- Paleontology
- Floodplain and water quality
- Public outreach and Communication
- Traffic signal and Electrical design
- Surveying and Mapping
- Real Estate & Right of Way Acquisition
- Landscape/Irrigation Design & Aesthetics
- Drainage and Storm Water Quality
- Bridge Structures design independent check

Experience providing similar services to the Alameda County Public Works Agency is preferred. This Statement of Qualifications is in alignment with the Alameda County Public Works Agency DBE Program requirements and certified DBEs are encouraged to respond.

Interested businesses should email a brief overview of Alameda County Public Works Agency or similar experience, along with DBE documentation by Friday, August 25, 2017, to **TJ Koski** at tj.koski@aecom.com, or by Phone 916.266.4916 or Fax 916.414.5850.

Assistance is available in obtaining any necessary bonding; lines of credit or insurance; information related to the requirements for the work; and necessary equipment, supplies materials, or related services.

We are an Equal Opportunity Employer

DBE/SUBCONTRACTOR BID/PROPOSALS REQUESTED

**CONTRACT:
COMMUNICATIONS BENCH
RFP NO. PS44432**

BID/PROPOSAL SUBMITTAL DUE DATE: AUGUST 31, 2017 @2:00 PM PST

**OWNER: LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY
(LACMTA)**

THIS ADVERTISEMENT IS IN RESPONSE TO LACMTA'S DBE PROGRAM. LEE ANDREWS GROUP INTENDS TO CONDUCT ITSELF IN "GOOD FAITH" WITH DBE FIRMS REGARDING THIS PROJECT. QUOTES ARE REQUIRED BY COB, AUGUST 21, 2017, SO THAT ALL BIDS AND PROPOSALS CAN BE FAIRLY EVALUATED. PLEASE SUBMIT BIDS/PROPOSALS FOR THE FOLLOWING WORK (BUT NOT LIMITED TO): SPECIAL EVENT PLANNING AND STAFFING, MULTI-LINGUAL INTERPRETORS/ TRANSLATORS FOR SPANISH, ARMENIAN, CANTONESE, MANDARIN, PHOTOGRAPHY, AND VIDEO PROJECTS.

CONTACT:
DAVID VELA, SENIOR VICE PRESIDENT,
LEE ANDREWS GROUP, INC.
818 W. 7TH STREET, SUITE 880,
LOS ANGELES, CA 90017
P: 213.891.2965 F: 213.891.9016



BROSAMER & WALL, INC.

An Equal Opportunity Employer
is requesting quotations from all qualified

DBE

Professional services, sub-contractors, material suppliers and trucking for the following project:

**02-4G5504 - Reconstruct with HMA and PCC, Widen Structure and Upgrade Rails
In Siskiyou County And Near Dunsmuir**

From Sacramento River Bridge To 0.6 Mile South Of North Mount Shasta Underpass

Bid Closing Date: September 6, 2017 @ 2:00 PM

DBE GOAL: 8%

CONTACT:

**Brosamer & Wall Inc.
1777 Oakland Blvd, Suite 300
Walnut Creek, California 94596
PH: 925-932-7900 • FAX: 925-279-2269**

PROJECT SCOPE:

We are requesting bids for the following trades and/or material suppliers:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for all items of work type, including but not limited to:

- ASPHALT
- BRIDGE DEMO
- CONCRETE BARRIER
- CONCRETE PAVING
- CONCRETE STRUCTURES
- CONSTRUCTION AREA SIGNS
- EARTHWORK/GRADING
- ELECTRICAL
- EROSION CONTROL
- GRINDING (COLD MILL)
- METAL BEAM GUARD RAIL (MBGR),
- MINOR CONCRETE
- PILING
- ROADSIDE SIGNS
- RUMBLE STRIP
- SCHEDULE DEVELOPER
- SIGN STRUCTURES
- STORM DRAIN UNDERGROUND
- STREET SWEEPING
- STRIPING
- SWPPP/WPC
- TRAFFIC CONTROL
- AGGREGATES SUPPLY
- TRUCKING
- ASPHALT OIL
- JUST-IN-TIME TRAINING
- SERVICE PATROL VEHICLE

For the complete list of Actual Project Bid Items, please visit:

<http://www.dot.ca.gov/des/oe/weekly-ads/oe-biditems.php?q=02-4G5504>

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email rosas@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.

With SBE you can:



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Subcontractors,
Vendors,
and Suppliers



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Contact us at 800-800-8534 or sbe@sbeinc.com

California Sub-Bid Request Ads

Pacific States

ENVIRONMENTAL CONTRACTORS, INC.

CAL LIC. NO. 723241
11555 Dublin Boulevard • Dublin, CA 94568-2909
Phone: (925) 803-4333 • FAX: (925) 803-4334
Estimator: Pete Timmerman
ptimmerman@pacificstates.net

Pacific States Environmental Contractors, Inc. (PSEC) is preparing a bid as a Prime Contractor for the project listed below:

Water Pollution Control Plant Dirt Removal 2017

Owner:
City of San Leandro
835 East 14th Street 2nd Floor
San Leandro, CA

BID DATE: September 7, 2017 @ 1:00 PM

We hereby encourage responsible Participation of San Leandro Local Business Enterprises (LBE) and solicit their subcontractor, materials and/or suppliers and trucking quotation for the following types of work including but not limited to:

Trucking and Erosion Control

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies for this project.

This will be a PREVAILING WAGE JOB.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA, or an electronic version is free, transferred via file transfer protocol (FTP) Site. The Project plans and contract book may be obtained free of charge from the City's website <http://www.sanleandro.org/depts/finance/purchasing/bids>.

PSEC is willing to breakout any portion of work to encourage Local Business participation (LBE) and solicit their subcontractor or materials and/or suppliers and trucking quotation as well as increase the expectations of meeting the City of San Leandro's Local Business Participation Goal (LBE). If you require any assistance, please contact the Estimator, Pete Timmerman email him at ptimmerman@pacificstates.net or call (925) 803-4333. Bids may be faxed to us at (925) 803-4334. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html. We are an equal opportunity employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

LAUREL ACCESS TO MILLS, MAXWELL PARK AND SEMINARY (LAMMPS) PHASE 1 PROJECT NO. 1000634

FEDERAL PROJECT NO. ATPL-5012(131)

OWNER: CITY OF OAKLAND
Department of Transportation
250 Frank H. Ogawa Plaza, Suite 4314
Oakland, CA 94612

BID DATE: AUGUST 24th, 2017 @ 2:00pm.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises for the following types of work and supplies/materials including but not limited to:

Adjust Iron, Clearing and Grubbing/Demolition, Construction Site Management, Electrical, Fencing, Landscaping, Minor Concrete, Minor Concrete Structure, Roadside Signs, Slurry Seal, Striping, Survey/Staking, SWPPP Prep/Water Pollution Control Plan Prepare, Underground, Trucking, Water Trucks, Street Sweeping, Imported Borrow, Class 2 Aggregate Base Material, and Hot Mix Asphalt (Type A) Material..

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site: <http://www2.oaklandnet.com/Government/o/CP/s/ContractingPurchasingOpportunities/index.htm> or

CIPList.com: <http://ciplist.com/plans/?Oakland/city/9392>.

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SB-TRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

CAHILL CONTRACTORS, LLC

Colby Smith at estimating@cahill-sf.com
(415) 677-0611

CAHILL CONTRACTORS, LLC requests bids from ALL Certified SBE Subcontractors and Suppliers EXCEPT for the following TRADES:

Site Clearing & Earthwork / Shoring & Underpinning / Exterior Building Maintenance / Fire Sprinklers / Plumbing / HVAC / Electrical / Solar Panels

PARCEL Q (REMAINING TRADES) 1491 Sunnydale Ave, San Francisco, CA 94134

This is a CMD project with construction workforce and prevailing wage requirements.

BID DATE: 9/15/17 @ 2PM

Voluntary Pre-bid Meeting:

8/31/17 @ 10AM,

Cahill's Office

425 California St., Suite 2200
San Francisco, CA 94104

BID DOCUMENTS:

Please contact Colby for access to documents on BuildingConnected.

Proven Management, Inc.

225 3rd Street, Oakland, CA 94607 Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified DBE/SBE/WBE/MBE subcontractors, suppliers, and truckers for the following project:

BART, M03 INTERLOCKING RENEWAL DOWNTOWN OAKLAND BART #15CQ-100 Bids: 9/5/2017 @ 2 pm

The work in this contract includes but is not limited to: DEMO; PORTLAND CEMENT CONCRETE; CONCRETE FORMING; ELASTOMERIC BEARING PADS; REBAR; CIP CONCRETE; PRECAST CONCRETE; NON-SHRINK GROUT; METAL WELDING; METAL FABRICATIONS; UNDERGROUND DUCTWORK & STRUCTURES FOR FACILITY SERVICES - STORM DRAINAGE; LOW-VOLTAGE WIRES & CABLES; GROUNDING & BONDING FOR ELECTRICAL SYSTEMS; EARTHWORK; CLEARING & GRUBBING; EXCAVATION SUPPORT & PROTECTION; AGGREGATE BASE COURSES; ASPHALT PAVING; CONCRETE PAVING; CONCRETE CURBS, GUTTERS & WALKS; PAVEMENT MARKINGS; CHAIN LINK FENCES & GATES; EXPANDED METAL FENCES & GATES; DECORATIVE METAL FENCES & GATES; PLANTING; UTILITY STRUCTURES; TRENCHING & BACKFILLING FOR UTILITIES; TRACKWORK; RUNNING RAIL; BALLASTED TRACK; CONCRETE TIES; TRACTION POWER CABLES; CONTACT RAIL SYSTEM; TRAIN CONTROL WIRES & CABLES; TRAIN CONTROL WAYSIDE EQUIPMENT

PMI will provide assistance in obtaining necessary bonding, insurance, equipment, supplies, materials or other related services. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please contact Ben Pearce at ben@provenmanagement.com PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

We are an Equal Opportunity Employer

LOUISVILLE, KENTUCKY SUB-BID REQUEST AD

Shea Traylor JV (J.F. Shea Construction, Inc. & Traylor Bros., Inc. Joint Venture) BIDDING OPPORTUNITY

MBE/WBE Certified with the following certifying authority:

MBE/WBE Certified with the following certifying authority:
MSD does not certify M/WBE businesses. MSD will accept national and federal certifications from the following organizations and their regional affiliate offices:

- National Minority Supplier Development Council (NMSDC)
- National Women Business Owners' Council (NWBOC)
- Women's Business Enterprise National Council (WBENC)
- U.S. Small Business Administration 8(a) Program (U.S. SBA 8(a))

Inviting qualified contractors, specifically **MBE/WBE firms certified/eligible as listed above**, to contact J.F. Shea Construction, Inc. (Prime Contractor listed below) regarding subcontracting services and material supply opportunities in connection with the upcoming tunnel and shafts project.

The Work under this contract is located in Louisville, Kentucky. The Work consists of:

**LOUISVILLE AND JEFFERSON COUNTY
METROPOLITAN SEWER DISTRICT
OHIO RIVER TUNNEL
TUNNEL AND SHAFTS PACKAGE
CONTRACT NO. 15907
BID DATE: September 14, 2017 @ 1:30 PM**

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, underground blasting, structural steel, engineering, survey, instrumentation and monitoring services, materials testing, demolition and site preparation, environmental investigation, utility relocation, paving, fencing and gates, geotechnical and structural instrumentation, slurry wall, cased auger shaft construction, secant piles, cast-in-place concrete structures, reinforcing steel, ground stabilization, rock-bolts, steel dowels, shotcrete, concrete finishing, waterproofing, service utilities, grouting, mechanical equipment – hydraulic, sluice & weir gates, electrical services, pest control, IT services, security, waste disposal, cleaning services, chemical toilets and security services.

Any business seeking to participate as an M/WBE in the Contract that is not currently certified by the requirements set forth above should confirm their status as shown to obtain current certification.

J.F. Shea Construction, Inc. set up an FTP site where you can view all plans, specifications and addendums for your convenience. Please contact Steve Fiori at (909) 595-4397, Steven.Fiori@jfshea.com, to receive instructions on accessing the FTP Site.

**Shea Traylor JV
An EEO Employer
667 Brea Canyon Road, Suite 22 • Walnut, CA 91789
909-594-0990 • 909-869-0827 (fax)
Attn: David Olson, Chief Estimator**

Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the **Small Business Exchange.**

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.

Call 1-800-800-8534
or visit us at www.sbeinc.com



California Sub-Bid Request Ads

GOLDEN GATE CONSTRUCTORS

11555 Dublin Boulevard
Dublin, CA 94568-2909
Phone: (925) 829-9220
Estimator: ALAN MCKEAN
Website: www.desilvagates.com
An Equal Opportunity Employer

Golden Gate Constructors (GGC) is preparing a bid as a Prime Contractor for the project listed below:

**SOUTH MCDONNELL ROAD
REALIGNMENT – DEMO, GRADING,
PAVING AND AOA BLAST FENCE,
Contract No. 10515.71 TBP 0010,
Local Business Enterprise Goal As-
signed is 20%**

**OWNER:
CITY AND COUNTY OF SAN FRANCISCO
c/o WEBCOR BUILDERS**

**San Francisco International Airport,
676 North McDonnell Road,
San Francisco, CA 94128**

AUGUST 28, 2017 @ 2:00 P.M.

We hereby encourage responsible participation of Local Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

BLAST FENCE, CLEARING AND GRUBBING/DEMOLITION, ELECTRICAL, FENCING, HAZARDOUS MATERIAL, CEMENT TREATMENT, SURVEY/STAKING, UNDERGROUND, TRUCKING.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is <ftp://ftp%25desilvagates.com> and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner.

Fax your bid to (925) 803-4263 to the attention of Estimator Alan McKean. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). GGC is willing to breakout portions of work to increase the expectation of meeting the LBE requirement.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GGC is an equal opportunity employer.

Kiewit

Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified Contract Monitoring Division (CMD) Small and Micro-LBEs, San Francisco Public Utilities Commission (SFPUC) certified Local Business Enterprises (LBE), CUCP and SBA certified Disadvantaged Business Enterprises (DBE) Subcontractors, Consultants, and/or Suppliers seeking to participate in the SFPUC, SEWP/PC New Headworks Facility Scope 1 Site Preparation Project in San Francisco, CA.

<http://www.sfgov.org/cmd>
<http://www.epa.gov> / <http://www.sba.gov>
www.californiaucp.org

Subcontractors and Suppliers for the following project:

**SEWP/PC New Headworks Facility Scope 1
Site Preparation Project
Contract No. WW-628
Owner: San Francisco
Public Utilities Commission
Bid Date: September 15, 2017 @ 2:00 P.M.**

**Local Business Enterprises, Small/Micro (LBEs)
Disadvantaged Business Enterprises (DBEs)**

Disabled Veteran Business Enterprises (DVBE), Minority Business Enterprises (MBE), Women Business Enterprises (WBE), Small Business Enterprises (SBE), Small Businesses in a Rural Area (SBRA), Labor Surplus Area Firms (LSAF), or Historically Underutilized Business (HUB) Zone Businesses

wanted for the following scopes, including, but not limited to:

Aggregates, Cellular Concrete, Concrete Supply, Concrete Pumping, Concrete Reinforcement Supply & Install, Precast Concrete, CIDH, CLSM, Crew Transportation, Dewatering, Fencing, Groundwater Monitoring, Piping, Shoring, Street Sweeping, SWPPP, Trucking & Hauling and Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CMD and SFPUC certified, LBE, Small/Micro SB LBE and CUCP, MBE, SBE, SBRA, LSAF OR HUB certified DBE suppliers and subcontractors. Please visit SFPUC website: <http://sfgov.org/cmd/surety-bond-assistance-program-1> for their Bond Assistance Program. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is <ftp://ftp%25desilvagates.com> and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner.

Subcontractor and Supplier Scopes are due September 11, 2017 and Quotes NO LATER THAN September 14, 2017 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to complete the SFPUC Confidentiality Agreement, register your company and to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers, where applicable.

Clean Water State Revolving Fund (CWSRF) Provisions apply

Prevailing Wages apply

**An Equal Opportunity Employer
CA Lic. 433176
DIR # 1000001147**

Kiewit

Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified Contract Monitoring Division (CMD) Small and Micro-LBEs and San Francisco Public Utilities Commission (SFPUC) certified Local Business Enterprises (LBE) Subcontractors, Consultants, and/or Suppliers seeking to participate in the SFPUC, Moccasin Penstock Rehabilitation Project in Tuolumne, CA.

<http://www.sfgov.org/cmd>

Subcontractors and Suppliers for the following project:

**Moccasin Penstock Rehabilitation Project
Contract No. HH-990
Project No. CUH10116**

**Owner: San Francisco Public Utilities Commission
Bid Date: August 31, 2017 @ 2:00 P.M.**

Local Business Enterprises and Small/Micro (LBEs) wanted for the following scopes, including, but not limited to: **Concrete, Forming, Concrete Supply, Concrete Reinforcement Supply & Install, Demolition, Electrical, Metals, Painting & Coatings, Piping & Valves, Sealants, Survey, Street Sweeping, SWPPP, Thermal & Moisture Control, Traffic Control, Trucking & Hauling, Water Truck and Welding.**

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CMD and SFPUC certified, LBE and Small and Micro SB LBE suppliers and subcontractors. Please visit SFPUC website: <http://sfgov.org/cmd/surety-bond-assistance-program-1> for their Bond Assistance Program. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due August 25, 2017 and

Quotes NO LATER THAN August 30, 2017 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to complete the SFPUC Confidentiality Agreement, register your company and to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers, where applicable.

State Prevailing Wages apply.

**An Equal Opportunity Employer
CA Lic. 433176
DIR # 1000001147**

Proven Management, Inc.

225 3rd Street, Oakland, CA 94607 Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified SBE, LBE, MBE, WBE subcontractors, suppliers, and truckers for the following project:

**RAIL INFRASTRUCTURE AT THE
MARITIME SUPPORT CENTER (MSC), OAKLAND, CA
PROJECT #2017-07-M1
Bids: August 30, 2017 @ 12 pm**

Dewatering; Traffic Control Systems; Railroad System Rail; Crane Rail Track Work; Earthwork; Underground Utilities; Sanitary Sewer System; Storm Drainage; Railroad Trackwork; Railroad Ballast; Chain Link Fences, Gates & Bollards; Concrete Sidewalks, Curbs & Gutters; AC Pavement; Pavement Striping & Roadway Signs; Reinforcing Steel; Structural Concrete; Non-Structural Concrete; Railroad Signal; Electrical Grounding & Bonding; Overhead Electrical; Low-Voltage Transformers; Exterior Lighting

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested SBE/MBE/WBE certified suppliers, subcontractors, and truckers. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested SBE/MBE/WBE firms. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

Mass. Electric Construction Company

DBE Bidding Opportunities Los Angeles, CA

Regional Connector Transit Corridor Project

For Metro Contract No. C0980

Opportunities to provide sub-quotes include:

- Furnish LADWP Metering Switchgear and raceway to TPSS Gear.
- Install LADWP Metering Switchgear and raceway to TPSS Gear.
- Furnish Cable Tray, Panels, & Conduit for Disconnect Switch Rooms
- Install Cable Tray, Panels, & Conduit for Disconnect Switch Rooms.
- Furnish Cable Tray, Panels, and Conduit for TPSS & HV Rooms.
- Install Cable Tray, Panels, and Conduit for TPSS & HV Rooms.
- Furnish Panels and Power for TC&C Room.
- Install Panels and Power for TC&C Room.

Time Frame: Early/Mid 2020

**Notice of Interest Response Deadline:
September 5, 2017**

Contact Information:
Zack Aemmer (323-973-4947)
Regional.DBE@masselec.com

Mass Electric Construction Co.
Is an Equal Opportunity Employer.
This solicitation is in response to Metro's DBE requirements and MECT intends to conduct itself in good faith with DBE firms seeking subcontract opportunities for the contract.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Donat Galicz
An Equal Opportunity Employer

**REQUEST FOR LBE
SUBCONTRACTORS AND SUPPLIERS**

FOR:

**Water Pollution Control
Plant Dirt Removal 2017
Project No. 2015.0300**

Bid No. 17-18.004

City of San Leandro

BID DATE: September 7, 2017 @ 3:00 PM

We are soliciting quotes for (including but not limited to): **Trucking, Clearing & Grubbing, Jute Mesh and Construction Materials**

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage LBE Participation. Plans & Specs are available for viewing at our office or through the City of San Leandro's website.



Visit
www.sbeinc.com
to download the
latest SBE Newspaper
and Newsletter

State of the Construction Business in 2017 and Beyond

■ Continued from page 1

There's some disagreement about the future of new school construction. Some say an increasingly urban population has decreased the need for new school buildings, and as colleges get more expensive, they will have fewer students and less need to expand. Others point to millennials having families and moving to the suburbs, which need new schools to accommodate their kids. A potential rise in endorsements and business-college partnerships may mean more revenue for buildings devoted to research. Hospital construction will most likely decline, at least until the nation is more sure about the direction health care will take.

Infrastructure and civil construction: Experts expect this area to grow. Public-private partnerships have spurred the growth of office buildings. Public works may increase as much as 6 percent thanks to the Federal Transportation Bill and the Water Resources Development Acts that went into effect. Utilities and gas plant construction will most likely fall by 26 percent or more as current projects complete.

If Trump's \$1 trillion infrastructure plan goes into effect, infrastructure construction will continue to rise, but that probably won't happen until 2018. President Trump has begun planning

discussions, but has also said health care and tax reforms take priority.

Sustainable energies: President Trump has vowed to cut government subsidies to this area, but the industry is moving toward promoting green construction for cost savings. If it succeeds, it may become a more integral part of other construction.

Increased Price for Materials and Employment Challenge the Industry

The biggest challenges of 2017 will be an increase in input prices and finding skilled labor.

Input prices are affected by the global economy and increased demand.

The ABC has seen a small but continuous growth in prices across the board. Much of it has had to do with the increase in crude oil prices, but there's also been an increase in the prices of materials from cement to steel. (To keep up on month-to-month statistics on this, check out the ABC website.)

Lumber may increase in price as well this year. The 2006 Softwood Lumber Agreement between the U.S. and Canada expired in October 2015, and the one-year standstill period ended last year. As a result, price increases due to tar-

■ Continued on page 11



Infrastructure For Rebuilding America (INFRA) Grants

■ Continued from page 1

the impact of projects by leveraging capital and allowing innovation in the project delivery and permitting processes, including public-private partnerships.

Additionally, the new program promotes innovative safety solutions that will improve our transportation system. INFRA will also target performance and accountability in project delivery and operations.

"The President and the Department are committed to revitalizing, repairing and rebuilding America's aging infrastructure," said Secretary Elaine L. Chao. "By ensuring the right incen-

tives, projects selected under this program will be better able to make significant, long-term improvements to America's transportation infrastructure."

The Department will make awards under the INFRA program to both large and small projects. For a large project, the INFRA grant must be at least \$25 million. For a small project, the grant must be at least \$5 million. For each fiscal year of INFRA funds, 10% of available funds are reserved for small projects.

The INFRA grant program preserves the statutory requirement in the FAST Act to award at least 25% of funding for rural projects. The Administration understands that rural needs may

well exceed this limit, and the Department will consider rural projects to the greatest extent possible. For rural communities in need of funding for highway and multimodal freight projects with national or regional economic significance, INFRA is an opportunity to apply directly for financial assistance from the federal government. For these communities, DOT will consider an applicant's resource constraints when assessing the leverage criterion.

INFRA grants may be used to fund a variety of components of an infrastructure project, however, the Department is specifically focused on projects in which the local sponsor is significantly invested and is positioned to proceed

rapidly to construction. Eligible INFRA project costs may include: reconstruction, rehabilitation, acquisition of property (including land related to the project and improvements to the land), environmental mitigation, construction contingencies, equipment acquisition, and operational improvements directly related to system performance.

Applicants may resubmit their previous FAST-LANE application, but must explain how the project competitively addresses the improved INFRA Grant criteria. This NOFO will remain open until 8:00PM EST, November 2, 2017.

SOURCE: www.transportation.gov

Subcontracting: Both sides of the coin

■ Continued from page 1

"By treating our subcontractors like they are part of our team (and not their own separate company), we often get referrals of other quality-oriented subcontractors through sphere of influence," Thompson said. "Subs often refer each other to our organization."

While a time crunch may tempt you to hire just about any subcontractor, it's important to remember that your reputation is directly affected by their work. Before hiring any subcontractor, check their references and their work. Thompson advises not to just look at the most recent job as they need to prove they have a track record of success.

Other ways to make sure you are hiring a reputable sub is to visit their work in person, check their accreditation and test their skills. If you're still trying to feel out their abilities, hire them

for smaller projects first before trusting them on bigger jobs.

Once you are satisfied with their credentials, it is crucial to have a signed contract that specifies the scope of work, payment rate and deadlines. Including quality standards can also circumvent any corner cutting in materials and workmanship.

"It's also important to include a provision allowing your company or the subcontractor to terminate the contact upon giving a certain amount of notice," Thompson said. "Also, check to see if the subcontractor carries an appropriate license for his/her field as well as liability insurance, workers comp insurance, auto insurance and if they are bondable."

After the agreement has been signed, make sure you have quality control measures in place to ensure the work is done accurately and in a timely manner. For Parilli, he hires someone to supervise the sub on site and make sure that they

are doing everything that is outlined in the work order.

Without having communicated your standards beforehand, some subcontractors will opt to use cheaper materials or produce substandard work by rushing. One way to avoid the issue with low-quality materials is to buy the materials they will need, saving them in expenses and giving you control over the matter.

The greatest challenge of working with subcontractors is probably scheduling, as they have their own business, and trying to match up their availability with the needs of the client.

"It's worth it," Parilli said. "When you have a lot of business, a customer may like to get things done sooner, but you have to work with the subcontractor's availability."

While scheduling can be a challenge, there are ways to keep it from derailing your timetable.

As you work more regularly with a sub, they are more likely to work to meet your deadlines, and paying them promptly can also incentivize them. Smaller subcontractors depend on the cash flow more and will jump at the chance to be paid promptly by a company that respects their work.

After finding subcontractors from each trade you need who you work well with, make a point to keep this relationship strong.

"While it's a balancing act between trying to get the best value for the work being done, it's usually worth paying a little bit more to build a long-term relationship with a subcontractor who aligns with your company values," Thompson said. "Hiring an untested contractor who doesn't live up to your customer's expectations could end up costing you far more in the long run."

SOURCE: www.totallandscapecare.com

Public Legal Notices

OAKLAND UNIFIED SCHOOL DISTRICT

NOTICE TO BIDDERS

1. Notice is hereby given that the governing board ("Board") of the Oakland Unified School District ("District") will receive sealed bids for the following project, Bid No. 16100 ("Project" or "Contract"):

**Bret Harte Middle School – Synthetic Turf Field
3700 Coolidge Ave. Oakland, CA 94602**

2. The Project consists of:

Scope of work includes: saw, cut and demolition of existing pavement, site furnishings, wall mounted drinking fountain and selective ramp demolition for new construction. New Construction consists of installation of new concrete ramp, installation of 2" synthetic turf field on composite base, installation of fencing, installation of underground irrigation, installation of underground electrical, installation of new drinking fountain, re-installation of salvaged site furnishings, paving, installation of new handrail, installation of guardrails, installation of concrete curbs & sidewalks and installation of underground storm water drainage system.

3. **Engineer's Estimate: \$990,680.00**

4. Project Manager for this project is **Aboudi Kabbani**, he can be reached at (510) 535-7077.

5. To bid on this Project, the Bidder is required to possess one or more of the following State of California contractors' license(s):

**A – General Engineering and/or
B – General Building Contractor**

The Bidder's license(s) must remain active and in good standing throughout the term of the Contract.

6. To bid on this Project, the Bidder is required to be registered as a public works contractor with the Department of Industrial Relations pursuant to the Labor Code. The Bidder's registration must remain active throughout the term of the Contract.

7. Contract Documents will be available on or after **Wednesday, August 23, 2017**, for review at **East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077 Email: ebbp@eastbayblueprint.com, Attn: Sandy. Online using the Plan Command System at www.eastbayblueprint.com or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County
McGraw Hill Construction Data
San Francisco Builder's Exchange
Reed Construction Market Data
Contra Costa Builder's Exchange
Marin Builder's Exchange

8. Sealed bids will be received until **2:00 p.m., on Wednesday, September 20, 2017**, at the District Office, located at **900 High Street, Front Desk, Oakland, California**, at or after which time the bids will be opened and publicly read aloud. Any bid that is submitted after this time shall be non-responsive and returned to the bidder. Any claim by a bidder of error in its bid must be made in compliance with section 5100 et seq. of the Public Contract Code.

Pursuant to Public Contract Code section 20111.6, and the District's Prequalification for Prospective Certified Local/Small Local Resident Bidders, only prequalified bidders will be eligible to submit a bid for contracts \$1 million or more using or planning to use state bond funds. Any bid submitted by a bidder who is not prequalified shall be non-responsive and returned unopened to the bidder. Moreover, any bid listing subcontractors holding C-4, C-7, C-10, C-16, C-20, C-34, C-36, C-38, C-42, C-43 or C-46 licenses, if used, who have not been prequalified, shall be deemed non-responsive and will not be considered. Both First-Tier Subcontractors and Prime Contractors must be **Pre-qualified by Tuesday, September 12, 2017**. The list of Prequalified Contractors will be posted by **Friday September 15, 2017**.

9. All bids shall be on the form provided by the District. <https://www.ousd.org/Page/682> Each bid must conform and be responsive to all pertinent Contract Documents, including, but not limited to, the Instructions to Bidders.

10. A bid bond by an admitted surety insurer on the form provided by the District, cash, or a cashier's check or a certified check, drawn to the order of the Oakland Unified School District, in the amount of ten percent (10%)

of the total bid price, shall accompany the Bid Form and Proposal, as a guarantee that the Bidder will, within seven (7) calendar days after the date of the Notice of Award, enter into a contract with the District for the performance of the services as stipulated in the bid.

11. A **mandatory**/voluntary pre-bid conference and site visit will be held on **Tuesday, September 5, 2017 at 10:00 a.m. at Front Entrance of Bret Harte**. All participants are required to sign in at the front Entrance of the Building. The site visit is expected to take approximately **[1] hour**. Failure to attend or tardiness will render bid ineligible.

12. The successful Bidder shall be required to furnish a 100% Performance Bond and a 100% Payment Bond if it is awarded the Contract for the Work.

13. The District has elected to provide an owner-controlled or wrap-up insurance program ("OCIP"). The successful Bidder and its subcontractors shall be required to participate in and comply with the OCIP.

14. The successful Bidder may substitute securities for any monies withheld by the District to ensure performance under the Contract, in accordance with the provisions of section 22300 of the Public Contract Code.

15. The successful bidder will be required to certify that it either meets the Disabled Veteran Business Enterprise ("DVBE") goal of three percent (3%) participation or made a good faith effort to solicit DVBE participation in this Contract if it is awarded the Contract for the Work.

16. The Contractor and all Subcontractors under the Contractor shall pay all workers on all Work performed pursuant to this Contract not less than the general prevailing rate of per diem wages and the general prevailing rate for holiday and overtime work as determined by the Director of the Department of Industrial Relations, State of California, for the type of work performed and the locality in which the work is to be performed within the boundaries of the District, pursuant to section 1770 et seq. of the California Labor Code. Prevailing wage rates are also available from the District or on the Internet at: <http://www.dir.ca.gov>.

17. This Project is subject to labor compliance monitoring and enforcement by the Department of Industrial Relations pursuant to Labor Code section 1771.4 and subject to the requirements of Title 8 of the California Code of Regulations. The Contractor and all Subcontractors under the Contractor shall furnish electronic certified payroll records directly to the Labor Commissioner weekly and within ten (10) days of any request by the District or the Labor Commissioner. The successful Bidder shall comply with all requirements of Division 2, Part 7, Chapter 1, Articles 1-5 of the Labor Code.

18. The District has entered into a Project Labor Agreement that is applicable to this Project. For questions or assistance concerning the Project Labor Agreement, contact Maribel Alejandre, (510) 835-7603 X 21, Davillier-Sloan, Inc. 1630 12th Street, Oakland, California, 94607.

19. The District's Board has found and determined that the following item(s) shall be used on this Project based on the purpose(s) indicated. (Public Contract Code section 3400(c).) A particular material, product, thing, or service is designated by specific brand or trade name for the following purpose(s):

(1) In order that a field test or experiment may be made to determine the product's suitability for future use: _____.

(2) In order to match other products in use on a particular public improvement either completed or in the course of completion: _____.

(3) In order to obtain a necessary item that is only available from one source: _____.

(4) In order to respond to an emergency declared by a local agency: _____.

20. This Project is funded in whole or in part with federal funds, and therefore the Contractor shall comply with the Davis-Bacon Act, applicable reporting requirements, and any other applicable requirements for federal funding. This Project is also subject to Buy American requirements.

21. The District shall award the Contract, if it awards it at all, to the lowest responsive responsible bidder based on:

A. The base bid amount only.

22. The Board reserves the right to reject any and all bids and/or waive any irregularity in any bid received. If the District awards the Contract, the security of unsuccessful bidder(s) shall be returned within sixty (60) days from the time the award is made. Unless otherwise required by law, no bidder may withdraw its bid for ninety (90) days after the date of the bid opening.

OAKLAND UNIFIED SCHOOL DISTRICT

NOTICE TO BIDDERS

1. Notice is hereby given that the governing board ("Board") of the Oakland Unified School District ("District") will receive sealed bids for the following project, **Bid No. 07130**, ("Project" or "Contract"):

**Burbank PreSchool –
Fire and Intrusion Alarm Replacement
3550 64th Avenue, Oakland, CA 94605**

2. The Project consists of:

The scope of this project is to replace the existing fire alarm and intrusion alarm system.

3. **Engineer's Estimate: \$404,000.00.**

4. Project Manager for this project is **Lee Sims**, she can be reached at **(510) 535-7094**.

5. To bid on this Project, the Bidder is required to possess one or more of the following State of California contractors' license(s):

Class C10 – Electrical Contractor

The Bidder's license(s) must remain active and in good standing throughout the term of the Contract.

6. To bid on this Project, the Bidder is required to be registered as a public works contractor with the Department of Industrial Relations pursuant to the Labor Code. The Bidder's registration must remain active throughout the term of the Contract.

7. Contract Documents will be available on or after **Monday, August 21, 2017**, for review at **East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077 Email: ebbp@eastbayblueprint.com, Attn: Sandy. Online using the Plan Command System at www.eastbayblueprint.com or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County
McGraw Hill Construction Data
San Francisco Builder's Exchange
Reed Construction Market Data
Contra Costa Builder's Exchange
Marin Builder's Exchange

8. Sealed bids will be received until **2:00 p.m., on Thursday, September 21, 2017**, at the District Office, located at **955 High Street, Front Desk, Oakland, California**, at or after which time the bids will be opened and publicly read aloud. Any bid that is submitted after this time shall be non-responsive and returned to the bidder. Any claim by a bidder of error in its bid must be made in compliance with section 5100 et seq. of the Public Contract Code.

9. Pursuant to Public Contract Code section 20111.5, only prequalified bidders will be eligible to submit a bid for this Project. Any bid submitted by a bidder who is not prequalified shall be non-responsive and returned unopened to the bidder.

10. All bids shall be on the form provided by the District. Each bid must conform and be responsive to all pertinent Contract Documents, including, but not limited to, the Instructions to Bidders.

11. A bid bond by an admitted surety insurer on the form provided by the District, cash, or a cashier's check or a certified check, drawn to the order of the Oakland Unified School District, in the amount of ten percent (10%) of the total bid price, shall accompany the Bid Form and Proposal, as a guarantee that the Bidder will, within seven (7) calendar days after the date of the Notice of Award, enter into a contract with the District for the performance of the services as stipulated in the bid.

12. A Mandatory/voluntary pre-bid conference and site visit will be held on Thursday, September 7, 2017 at 1:00 p.m. at Front Entrance of Burbank. All participants are required to sign in at the front Entrance of the Building. The site visit is expected to take approximately [1] hour. Failure to attend or tardiness will

render bid ineligible.

13. The successful Bidder shall be required to furnish a 100% Performance Bond and a 100% Payment Bond if it is awarded the Contract for the Work.

14. The District has elected to provide an owner-controlled or wrap-up insurance program ("OCIP"). The successful Bidder and its subcontractors shall be required to participate in and comply with the OCIP.

15. The successful Bidder may substitute securities for any monies withheld by the District to ensure performance under the Contract, in accordance with the provisions of section 22300 of the Public Contract Code.

16. The successful bidder will be required to certify that it either meets the Disabled Veteran Business Enterprise ("DVBE") goal of three percent (3%) participation or made a good faith effort to solicit DVBE participation in this Contract if it is awarded the Contract for the Work.

17. The Contractor and all Subcontractors under the Contractor shall pay all workers on all Work performed pursuant to this Contract not less than the general prevailing rate of per diem wages and the general prevailing rate for holiday and overtime work as determined by the Director of the Department of Industrial Relations, State of California, for the type of work performed and the locality in which the work is to be performed within the boundaries of the District, pursuant to section 1770 et seq. of the California Labor Code. Prevailing wage rates are also available from the District or on the Internet at: <http://www.dir.ca.gov>.

18. This Project is subject to labor compliance monitoring and enforcement by the Department of Industrial Relations pursuant to Labor Code section 1771.4 and subject to the requirements of Title 8 of the California Code of Regulations. The Contractor and all Subcontractors under the Contractor shall furnish electronic certified payroll records directly to the Labor Commissioner weekly and within ten (10) days of any request by the District or the Labor Commissioner. The successful Bidder shall comply with all requirements of Division 2, Part 7, Chapter 1, Articles 1-5 of the Labor Code.

19. The District has entered into a Project Labor Agreement that is applicable to this Project. For questions or assistance concerning the Project Labor Agreement, contact **Maribel Alejandre, (510) 835-7603 X 21, Davillier-Sloan, Inc. 1630 12th Street, Oakland, California, 94607**.

20. The District's Board has found and determined that the following item(s) shall be used on this Project based on the purpose(s) indicated. (Public Contract Code section 3400(c).) A particular material, product, thing, or service is designated by specific brand or trade name for the following purpose(s):

(1) In order that a field test or experiment may be made to determine the product's suitability for future use: _____.

(2) In order to match other products in use on a particular public improvement either completed or in the course of completion: _____.

(3) In order to obtain a necessary item that is only available from one source: _____.

(4) In order to respond to an emergency declared by a local agency: _____.

21. This Project is funded in whole or in part with federal funds, and therefore the Contractor shall comply with the Davis-Bacon Act, applicable reporting requirements, and any other applicable requirements for federal funding. This Project is also subject to Buy American requirements.

22. The District shall award the Contract, if it awards it at all, to the lowest responsive responsible bidder based on:

A. The base bid amount only.

23. The Board reserves the right to reject any and all bids and/or waive any irregularity in any bid received. If the District awards the Contract, the security of unsuccessful bidder(s) shall be returned within sixty (60) days from the time the award is made. Unless otherwise required by law, no bidder may withdraw its bid for ninety (90) days after the date of the bid opening.

Public Legal Notices

OAKLAND UNIFIED SCHOOL DISTRICT

NOTICE TO BIDDERS

1. Notice is hereby given that the governing board ("Board") of the Oakland Unified School District ("District") will receive sealed bids for the following project, **Bid No. 07093**, ("Project" or "Contract"):

Centro Infantil De La Raza Child Development Center – Fire and Intrusion Alarm Installation
2660 East 16th Street, CA 94606

2. The Project consists of:

The scope of this project is to replace the existing fire alarm and intrusion alarm system.

3. **Engineer's Estimate: \$200,000.**

4. Project Manager for this project is **Toby Black**, he can be reached at (510) 535-7068.

5. To bid on this Project, the Bidder is required to possess one or more of the following State of California contractors' license(s):

C10 – Electrical Contractor

The Bidder's license(s) must remain active and in good standing throughout the term of the Contract.

6. To bid on this Project, the Bidder is required to be registered as a public works contractor with the Department of Industrial Relations pursuant to the Labor Code. The Bidder's registration must remain active throughout the term of the Contract.

7. Contract Documents will be available on or after **Monday, August 21, 2017**, for review at **East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077 Email: ebbp@eastbayblueprint.com, Attn: Sandy. Online using the Plan Command System at www.eastbayblueprint.com or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County
McGraw Hill Construction Data
San Francisco Builder's Exchange
Construction Market Data
Contra Costa Builder's Exchange
Marin Builder's Exchange
Reed

8. Sealed bids will be received until **2:30 p.m., on Thursday, September 21, 2017**, at the District Office, located at **955 High Street, Front Desk, Oakland, California**, at or after which time the bids will be opened and publicly read aloud. Any bid that is submitted after this time shall be nonresponsive and returned to the bidder. Any claim by a bidder of error in its bid must be made in compliance with section 5100 et seq. of the Public Contract Code.

9. Pursuant to Public Contract Code section 20111.5, only prequalified bidders will be eligible to submit a bid for this Project. Any bid submitted by a bidder who is not prequalified shall be non-responsive and returned unopened to the bidder.

10. All bids shall be on the form provided by the District. Each bid must conform and be responsive to all pertinent Contract Documents, including, but not limited to, the Instructions to Bidders.

11. A bid bond by an admitted surety insurer on the form provided by the District, cash, or a cashier's check or a certified check, drawn to the order of the Oakland Unified School District, in the amount of ten percent (10%) of the total bid price, shall accompany the Bid Form and Proposal, as a guarantee that the Bidder will, within seven (7) calendar days after the date of the Notice of Award, enter into a contract with the District for the performance of the services as stipulated in the bid.

12. A **Mandatory**/voluntary pre-bid conference and site visit will be held on **Thursday, September 7, 2017 at 3:00 p.m. at Front Entrance of Centro Infantil Center**. All participants are required to sign in at the front Entrance of the Building. The site visit is expected to take approximately [1] hour. Failure to attend or tar-

diness will render bid ineligible.

13. The successful Bidder shall be required to furnish a 100% Performance Bond and a 100% Payment Bond if it is awarded the Contract for the Work.

14. The District has elected to provide an owner-controlled or wrap-up insurance program ("OCIP"). The successful Bidder and its subcontractors shall be required to participate in and comply with the OCIP.

15. The successful Bidder may substitute securities for any monies withheld by the District to ensure performance under the Contract, in accordance with the provisions of section 22300 of the Public Contract Code.

16. The successful bidder will be required to certify that it either meets the Disabled Veteran Business Enterprise ("DVBE") goal of three percent (3%) participation or made a good faith effort to solicit DVBE participation in this Contract if it is awarded the Contract for the Work.

17. The Contractor and all Subcontractors under the Contractor shall pay all workers on all Work performed pursuant to this Contract not less than the general prevailing rate of per diem wages and the general prevailing rate for holiday and overtime work as determined by the Director of the Department of Industrial Relations, State of California, for the type of work performed and the locality in which the work is to be performed within the boundaries of the District, pursuant to section 1770 et seq. of the California Labor Code. Prevailing wage rates are also available from the District or on the Internet at: <http://www.dir.ca.gov>.

18. This Project is subject to labor compliance monitoring and enforcement by the Department of Industrial Relations pursuant to Labor Code section 1771.4 and subject to the requirements of Title 8 of the California Code of Regulations. The Contractor and all Subcontractors under the Contractor shall furnish electronic certified payroll records directly to the Labor Commissioner weekly and within ten (10) days of any request by the District or the Labor Commissioner. The successful Bidder shall comply with all requirements of Division 2, Part 7, Chapter 1, Articles 1-5 of the Labor Code.

19. The District has entered into a Project Labor Agreement that is applicable to this Project. For questions or assistance concerning the Project Labor Agreement, contact **Maribel Alejandre, (510) 835-7603 X 21, Davillier-Sloan, Inc. 1630 12th Street, Oakland, California, 94607**.

20. The District's Board has found and determined that the following item(s) shall be used on this Project based on the purpose(s) indicated. (Public Contract Code section 3400(c).) A particular material, product, thing, or service is designated by specific brand or trade name for the following purpose(s):

(1) In order that a field test or experiment may be made to determine the product's suitability for future use: _____.

(2) In order to match other products in use on a particular public improvement either completed or in the course of completion: _____.

(3) In order to obtain a necessary item that is only available from one source: _____.

(4) In order to respond to an emergency declared by a local agency: _____.

21. This Project is funded in whole or in part with federal funds, and therefore the Contractor shall comply with the Davis-Bacon Act, applicable reporting requirements, and any other applicable requirements for federal funding. This Project is also subject to Buy American requirements.

22. The District shall award the Contract, if it awards it at all, to the lowest responsive responsible bidder based on:

A. The base bid amount only.

23. The Board reserves the right to reject any and all bids and/or waive any irregularity in any bid received. If the District awards the Contract, the security of unsuccessful bidder(s) shall be returned within sixty (60) days from the time the award is made. Unless otherwise required by law, no bidder may withdraw its bid for ninety (90) days after the date of the bid opening.

OAKLAND UNIFIED SCHOOL DISTRICT

NOTICE TO BIDDERS - CUPCCAA

1. Notice is hereby given that the governing board ("Board") of the Oakland Unified School District ("District") will receive sealed bids for the following project, Bid No. 13124, ("Project" or "Contract"):

Madison Park Academy - Portables Utilities Hook Up 400 Capistrano Drive, Oakland, CA 94603

2. The Project consists of:

Provide and install Site Utility Connection, new gate, new AC Landings for Ramps, Fire Alarm, Intrusion, & Electrical.

3. **Engineer's Estimate: \$75,000.00**

4. Project Manager for this project is **Sonya Perkins**, she can be reached at (510) 436-2730.

5. To bid on this Project, the Bidder is required to possess one or more of the following State of California contractors' license(s):

A-General Engineering and/or B-General Building

The Bidder's license(s) must remain active and in good standing throughout the term of the Contract.

6. To bid on this Project, the Bidder is required to be registered as a public works contractor with the Department of Industrial Relations pursuant to the Labor Code. The Bidder's registration must remain active throughout the term of the Contract.

7. Contract Documents will be available on or after **Wednesday, August 23, 2017**, for review at **East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077 Email: ebbp@eastbayblueprint.com, Attn: Sandy. Online using the Plan Command System at www.eastbayblueprint.com or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County
McGraw Hill Construction Data
San Francisco Builder's Exchange
Construction Market Data
Contra Costa Builder's Exchange
Marin Builder's Exchange
Reed

8. Sealed bids will be received until 2:00 p.m., on Monday, September 11, 2017, at the District Office, located at 900 High Street, Front Desk, Oakland, California, at or after which time the bids will be opened and publicly read aloud. Any bid that is submitted after this time shall be nonresponsive and returned to the bidder. Any claim by a bidder of error in its bid must be made in compliance with section 5100 et seq. of the Public Contract Code.

9. Pursuant to Public Contract Code section 20111.5, only prequalified bidders will be eligible to submit a bid for this Project. Any bid submitted by a bidder who is not prequalified shall be non-responsive and returned unopened to the bidder.

10. All bids shall be on the form provided by the District. Each bid must conform and be responsive to all pertinent Contract Documents, including, but not limited to, the Instructions to Bidders.

11. A bid bond by an admitted surety insurer on the form provided by the District, cash, or a cashier's check or a certified check, drawn to the order of the Oakland Unified School District, in the amount of ten percent (10%) of the total bid price, shall accompany the Bid Form and Proposal, as a guarantee that the Bidder will, within seven (7) calendar days after the date of the Notice of Award, enter into a contract with the District for the performance of the services as stipulated in the bid.

12. A **mandatory**/voluntary pre-bid conference and site visit will be held on **Wednesday, August 30, 2017, at 10:00 a.m. at Front Entrance of Madison**. All participants are required to sign in at the front Entrance of the Building. The site visit is expected to take approximately

[1] hour. Failure to attend or tardiness will render bid ineligible.

13. The successful Bidder shall be required to furnish a 100% Performance Bond and a 100% Payment Bond if it is awarded the Contract for the Work.

14. The District has elected to provide an owner-controlled or wrap-up insurance program ("OCIP"). The successful Bidder and its subcontractors shall be required to participate in and comply with the OCIP.

15. The successful Bidder may substitute securities for any monies withheld by the District to ensure performance under the Contract, in accordance with the provisions of section 22300 of the Public Contract Code.

16. The successful bidder will be required to certify that it either meets the Disabled Veteran Business Enterprise ("DVBE") goal of three percent (3%) participation or made a good faith effort to solicit DVBE participation in this Contract if it is awarded the Contract for the Work.

17. The Contractor and all Subcontractors under the Contractor shall pay all workers on all Work performed pursuant to this Contract not less than the general prevailing rate of per diem wages and the general prevailing rate for holiday and overtime work as determined by the Director of the Department of Industrial Relations, State of California, for the type of work performed and the locality in which the work is to be performed within the boundaries of the District, pursuant to section 1770 et seq. of the California Labor Code. Prevailing wage rates are also available from the District or on the Internet at: <http://www.dir.ca.gov>.

18. This Project is subject to labor compliance monitoring and enforcement by the Department of Industrial Relations pursuant to Labor Code section 1771.4 and subject to the requirements of Title 8 of the California Code of Regulations. The Contractor and all Subcontractors under the Contractor shall furnish electronic certified payroll records directly to the Labor Commissioner weekly and within ten (10) days of any request by the District or the Labor Commissioner. The successful Bidder shall comply with all requirements of Division 2, Part 7, Chapter 1, Articles 1-5 of the Labor Code.

19. The District has entered into a Project Labor Agreement that is applicable to this Project. For questions or assistance concerning the Project Labor Agreement, contact **Maribel Alejandre, (510) 835-7603 X 21, Davillier-Sloan, Inc. 1630 12th Street, Oakland, California, 94607**.

20. The District's Board has found and determined that the following item(s) shall be used on this Project based on the purpose(s) indicated. (Public Contract Code section 3400(c).) A particular material, product, thing, or service is designated by specific brand or trade name for the following purpose(s):

(1) In order that a field test or experiment may be made to determine the product's suitability for future use: _____.

(2) In order to match other products in use on a particular public improvement either completed or in the course of completion: _____.

(3) In order to obtain a necessary item that is only available from one source: _____.

(4) In order to respond to an emergency declared by a local agency: _____.

21. This Project is funded in whole or in part with federal funds, and therefore the Contractor shall comply with the Davis-Bacon Act, applicable reporting requirements, and any other applicable requirements for federal funding. This Project is also subject to Buy American requirements.

22. The District shall award the Contract, if it awards it at all, to the lowest responsive responsible bidder based on:

A. The base bid amount only.

23. The Board reserves the right to reject any and all bids and/or waive any irregularity in any bid received. If the District awards the Contract, the security of unsuccessful bidder(s) shall be returned within sixty (60) days from the time the award is made. Unless otherwise required by law, no bidder may withdraw its bid for ninety (90) days after the date of the bid opening.

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0376873-00

Fictitious Business Name(s):
DYT Electrical Design Services
 Address
426 Ramsell Street, San Francisco, CA 94132
 Full Name of Registrant #1
David Yukwang Teng
 Address of Registrant #1
426 Ramsell Street, San Francisco, CA 94132

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/1/2016**

Signed: **David Teng**

This statement was filed with the County Clerk of San Francisco County on **7/18/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
7/18/2017

7/27/17 + 8/3/17 + 8/10/17 + 8/17/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0377156-00

Fictitious Business Name(s):
Iso Ideas, Inc.
 Address
165 11th Street, San Francisco, CA 94103
 Full Name of Registrant #1
Iso Ideas, Inc.
 Address of Registrant #1
165 11th Street, San Francisco, CA 94103

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **6/21/17**

Signed: **Alexander Dixon, CEO**

This statement was filed with the County Clerk of San Francisco County on **8/8/17**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**
Deputy County Clerk
8/8/17

8/10/17 + 8/17/17 + 8/24/17 + 8/31/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0377019-00

Fictitious Business Name(s):
Jasmine Tea House
 Address
3253 Mission Street, San Francisco, CA 94110
 Full Name of Registrant #1
Jasmine Tea House
 Address of Registrant #1
3253 Mission Street, San Francisco, CA 94110

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/1/2017**

Signed: **Zhu Juan Ruan, CEO**

This statement was filed with the County Clerk of San Francisco County on **7/28/2017**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**
Deputy County Clerk
7/28/2017

8/3/17 + 8/10/17 + 8/17/17 + 8/24/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0376575-00

Fictitious Business Name(s):
Pink Lotus Nails
 Address
1085 Fillmore Street, San Francisco, CA 94115
 Full Name of Registrant #1
Loan Dam
 Address of Registrant #1
1085 Fillmore Street, San Francisco, CA 94115

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **6/26/2017**

Signed: **Loan Dam**

This statement was filed with the County Clerk of San Francisco County on **6/26/2017**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon**
Deputy County Clerk
6/26/2017

7/27/17 + 8/3/17 + 8/10/17 + 8/17/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0376734-00

Fictitious Business Name(s):
CQ Consulting
 Address
222 Oneida Avenue, San Francisco, CA 94112
 Full Name of Registrant #1
Claudia Quinonez
 Address of Registrant #1
222 Oneida Avenue, San Francisco, CA 94112

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/10/17**

Signed: **Claudia Quinonez**

This statement was filed with the County Clerk of San Francisco County on **7/10/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
7/10/2017

7/13/17 + 7/20/17 + 7/27/17 + 8/3/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0376863-00

Fictitious Business Name(s):
DWF Technology Services
 Address
1235 Ramsell CT C, San Francisco, CA 94129
 Full Name of Registrant #1
David W. Freeman
 Address of Registrant #1
1235 Ramsell CT, Apt C, San Francisco, CA 94129

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/18/2017**

Signed: **David W. Freeman**

This statement was filed with the County Clerk of San Francisco County on **7/18/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Giselle Romo**
Deputy County Clerk
7/18/2017

7/20/17 + 7/27/17 + 8/3/17 + 8/10/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0376785-00

Fictitious Business Name(s):
1.) The Humanity Company
2.) HMNTY
 Address
5608 Mission Street, Apt 3, San Francisco, CA 94112
 Full Name of Registrant #1
Jobelle Gacuya
 Address of Registrant #1
5608 Mission Street, Apt 3, San Francisco, CA 94112

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/12/2017**

Signed: **Jobelle Gacuya**

This statement was filed with the County Clerk of San Francisco County on **7/12/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
7/12/2017

7/20/17 + 7/27/17 + 8/3/17 + 8/10/17

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
 CHANGE OF NAME
 CASE NO. CNC 17-553267

PETITIONER OR ATTORNEY

Sonja Smith
443 Gold Mine Dr., San Francisco, CA 94131

TO ALL INTERESTED PERSONS:

1. Petitioner **Sonja Smith** for a decree changing names as follows:

Sonja Smith changed to **Sonja Nokwsi Selenite**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **October 19, 2017** Time: **9:00 AM**
 Dept: **514** Room: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

NEYL WEBB, Clerk
 DATED - August 18, 2017

8/24/17 + 8/31/17 + 9/7/17 + 9/14/17



The Ultimate Cheat Sheet

■ Continued from page 3

Invoice financing

Invoice financing lets you get paid for your outstanding invoices right away--for a fee. The approval process is short and simple--you just need invoices (of course), 3+ months in business, and at least \$50,000 in annual revenue. Approval can take as little as one day, and credit score isn't always a factor (but, in most cases, is).

For businesses that already have solid cash flow, invoice financing may be a sensible choice.

It allows you to finance 50 to 90-plus percent of the invoice amount and then repay it when the client pays you (just be aware of the fees).

There are some cons, though. Fees are higher than those of traditional financing. Also, you owe more the longer it takes a client to pay, which can make using invoice financing risky and expensive.

Equipment financing

When you need to purchase new business equipment right away, you can use the equipment itself as collateral. You can borrow up to 100 percent of the equipment value, and the loan term is roughly the length of the equipment's expected life.

Main pros to equipment financing include quick approval and very limited paperwork. Also, the equipment serves as collateral. The only real risk is that the equipment may become obsolete before you pay off the loan.

What Lender Should You Look For?

Once you've decided what type of loan makes the most sense for you, you'll want to look at and compare different lenders. Banks aren't the only way to go. There's also the SBA and a number of alternative lenders that may make sense for your needs.

Generally speaking, there are five types of lenders:

- 1. Alternative online financing companies:** Peer-to-peer lending platforms, short-term lenders, MCAs, crowdfunding sites, purchase order financiers, etc. Many of these financing companies offer speedy loan approval times, but interest rates are higher than those of traditional lenders.
- 2. Big banks:** Big banks are "the lender you know." While the interest rates and payment terms for a bank loan are typically more favorable, you might not get approved.
- 3. Community banks and credit unions:** These financial institutions are often very willing to work with small businesses, and tend to have higher approval rates than big banks.
- 4. Nonprofit microlenders:** These lenders typically offer terms and interest rates that are very favorable for small loan amounts.
- 5. The Small Business Administration:** See above. SBA loans are easier to secure than traditional bank loans, but still, have tough eligibility requirements and long applications.

Visit link below for the full article:

www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=2112&pageID=25

California Sub-Bid Request Ads



8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

LBE Subcontractor/Supplier Bids Requested For:

**San Francisco Public Utilities Commission
Moccasin Penstock Rehabilitation
Contract No. HH-990**

BID DATE: August 31, 2017 at 2:00PM

Fax all quotes to 510-777-5099 or email to northwest.estimated@shimmick.com

Requesting certified LBE Subcontractor and Supplier Quotes on: Welding Contractors, Welding Equipment, Reinforcing Steel Contractors, Steel & Steel Products, Backhoe Service, Earthwork & Paving, Electrical Contracting, Electrical Equipment & Supplies, Painting/Waterproofing Contractor, Concrete Contractor, Concrete Supplier & Manufacturer, Concrete Delivery and/or Pumping, Sand & Water Blasting, Sandblasting Equipment & Supplies, Trucking & Hauling, Controls, Buildings (Portable or Prefabricated), Instrumentation Equipment & Supplies, Construction Building Materials, Safety & Personal Protection Items, Janitorial Service, Surveying, Laboratory Services (Materials Testing)

Contract Documents are available by owner after signing a non-disclosure agreement.

Please visit www.sfwater.org/bids/bidlist.aspx for more information.

You may also contact Jamie Helmick at jhelmick@shimmick.com for access to the documents.

Subcontractors and Suppliers interested in this project may contact
Bill Johnson by email at bjohnson@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. **For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000**

State of the Construction Business in 2017 and Beyond

Continued from page 7

iffs may be seen as early as April.

Finally, the \$1 trillion infrastructure plan that will bring an increase in contracts also brings an increase in demand for supplies, which can drive up the price.

A shortage of skilled labor puts pressure on the industry.

A 2016 Associated General Contractors (AGC) survey showed that two-thirds of its members had trouble filling at least one craft position, and half were hard-pressed to find supervisors or project managers. Construction employment is rising at double the growth rate of the overall economy, yet positions are taking longer to fill. This can result in project delays.

It also means higher wages to attract skilled workers. The average construction worker earns \$28 an hour. The increase in the price of health care and the increased need to train workers has also added to construction costs.

**2017 and Beyond:
The Future of the Construction Industry**

As prices increase and skilled labor becomes more scarce, construction companies will turn to cost-saving measures. Contractors are turning to more cooperative measures, like public-private construction. Design-build companies and integrated project delivery models reduce prices by removing third parties from the process. Some companies are turning to modular materials as a cost-saving measure as well.

To tackle the skilled-labor issue, some companies are working closely with high school and community colleges to develop a more skilled worker base. Internships and other programs not only benefit the student, but give the company a chance to train potential employees at reduced expense.

It's still in the future for most companies because of expense, but there's a growing interest in using internet technologies such as wearables, virtual reality and drones. Already, some companies equip employees with wearable devices to monitor their activities, use drones to survey sites, and have augmented reality goggles for conducting inspections. Virtual reality is being explored for training as well as site inspections.

Increases in input prices and a shortage of skilled labor present big challenges for construction companies, and some owners have expressed concern about its growth in the coming year. However, analysis by expert associations indicates that the industry should improve as a whole in 2017. A renewed need for homes and entertainment as well as infrastructure will open opportunities. Meanwhile, cooperative programs and technologies are being explored for cutting costs and bringing up a new generation of construction workers.

SOURCE: www.business.com



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OUTREACH ORDER FORM:
www.sbeinc.com/services/diversity_outreach.cfm

Public Legal Notices

Candlestick Point - in San Francisco

Opportunity to Design the Yosemite Slough Bridge

Fivepoint is requesting qualified, interested firms to respond to a public request to Provide Design, Permitting, and Preconstruction Contractor Support for the Yosemite Slough Bridge Project

For more information, please visit:

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=12306>

Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for construction firms.

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Conference:

August 31, 2017 @ 10:00 AM

1 Sansome Street, Suite #3200, San Francisco, CA 94104

Proposals must be submitted by
September 26, 2017 @ 2:00 PM (PST).



SBE PROJECT PARTNERS IN BUSINESS & COMMUNITY OUTREACH

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- National trade / focus publications to community businesses and stakeholders
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- Archived search results

LINK TO OUTREACH ORDER FORM:

http://e8.octadyne.net/clientFiles/8023/SBE_Diversity-Outreach-Form.pdf

For more information contact:

Small Business Exchange, Inc. • 795 Folsom Street, 1st Floor, San Francisco, CA 94107
Phone: 415-778-6250 • Toll Free: 800-800-8534
Fax: 415-778-6255 • Email: sbe@sbeinc.com • Website: www.sbeinc.com